

# Väderstad Group

---



Where farming starts



Väderstad started with a farming couple who solved an everyday challenge.





— VÄDERSTAD —



VÄDERSTAD

# The family

Stable ownership and a long-term business perspective

The Stark family 1978



The Stark family 2018



“

For over 60 years, we have introduced new solutions that has doubled the capacity and improved the work results of the world's farmers.

# Our Journey



2x Rigid tine harrow

2x HV

2x NZ

2x Rapid

2x Carrier

2x TopDown

2x Tempo

2x Proceed

●  
New solutions:



○  
Market milestones:

1962 Väderstad founded

1992 First subsidiary UK

2006 Vaderstad Industries Inc.

2007 Väderstad Components

2021 Vaderstad Inc.

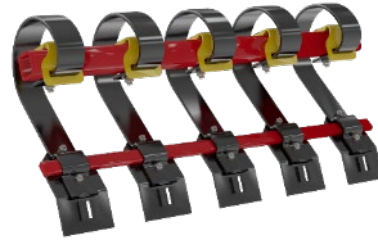
# New solutions in detail



Rubber suspension packers



Rubber suspension disc arm



CrossBoard and stabilizer bar



Offset wheel placement



Seed Hawk opener



Points and shins



PowerShoot



E-Control



SeedEye



CrossCutter Disc



Business is relations – visiting customers and inviting them to Väderstad Sweden has always been important for us

*A visit from the Baltics in the 1980s*



*Visitors from Finland on site in Väderstad in the 1990s*



# Examples of international efforts in the 1980's

*Licensing business with the Soviet union in the early 1980's*



Business in other countries requires, in addition to knowledge; courage, curiosity and an open mind.

*Attempts in Turkey in the 1980's*



*The innovation that opened the world to us*



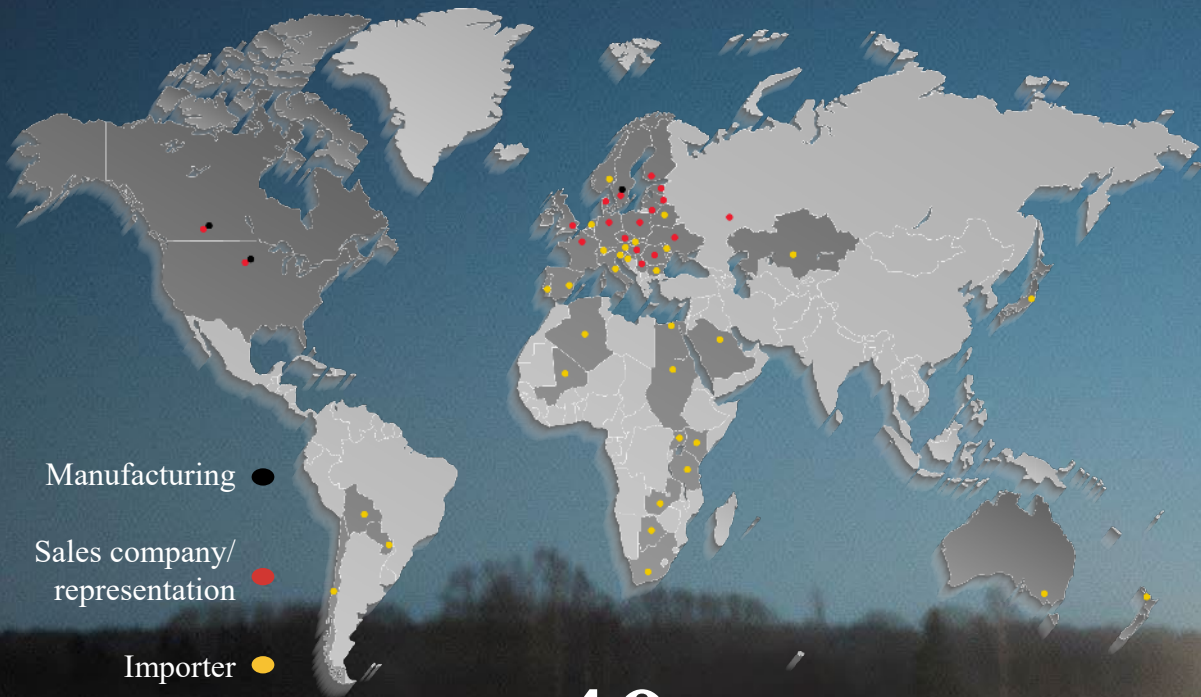
*Sales activities in Canada in early 1980's*

# Sales Companies put us in permanent proximity to customers

- In 1992, the first sales company in the UK was established
- Our sales companies take care of sales, service and aftermarket business
- We now have our own staff present in 18 different countries
- Sales companies enable close relationships between us as a manufacturer and customers
- They also provide great access to information from the different markets



# Väderstad in numbers FY 2023



**2 200**

Employees within  
Väderstad Group

**1 000 000+**

Genuine Wear parts manufactured

**610**<sub>MEUR</sub>

Turnover 2023

**7 500**

Machines manufactured

**40+**

Countries represented  
and on all continents



# Väderstad Group total sales 2006 - 2023



# Väderstad Group

**Vaderstad Inc.**

*Wahpeton, USA*

**Vaderstad  
Industries Inc.**

*Langbank, Canada*

**Väderstad AB (HQ)**

*Väderstad, Sweden*

**Väderstad  
Components AB**

*Överum, Sweden*

**Väderstad  
Farm AB**

*Väderstad, Sweden*

# 18

Sales companies/  
Sales representatives

Canada

Czech Republic

Denmark

Estonia

Finland

France

Germany

Hungary

Latvia

Lithuania

Poland

Romania

Russia

Serbia

Sweden

United Kingdom

Ukraine

USA



# Väderstad in the world



Manufacturing ●

Sales company/  
representation ●

Importer ●

# 40+

Countries represented  
and on all continents



# Väderstad AB

**Location:** Väderstad, Sweden

**Employees:** 1300

**Produces:** Väderstad seed drills, planters and tillage equipment







# Väderstad Components

**Location:** Överum, Sweden

**Employees:** 70

**Produces:** Väderstad Genuine Parts such as discs, tines and points





# Väderstad CA

**Location:** Langbank, Saskatchewan, Canada

**Employees:** 280

**Produces:** Väderstad Seed Hawk air seeders





# Väderstad US

**Location:** Wahpeton, North Dakota, USA

**Employees:** 160

**Produces:** Väderstad Tempo K, Wil-Rich & Wishek tillage equipment



# The Väderstad Farms

Where we test and develop our machines and concepts –  
and showcase our solutions to customers and partners





Our Way



“

The farmers support the world's  
growing population with food.  
We support the farmers.

## Purpose

To make global food production efficient and sustainable.

## Mission

To simplify work and improve results for the farmer.

## Vision

To be the world's leading partner for outstanding emergence.

# A vision that leads the way

---

The world's leading partner for outstanding emergence

- ✓ Global ambitions to carry out our mission and fulfill our purpose
- ✓ A leading supplier pushing the limits with **innovation**
- ✓ Partnership built on trust, we are **reliable** and **accessible** for our customers



# Our values

## Accessible

**Our success is based on our close relationship with our customers and each other.**

No matter where in the world we are, the Väderstad family is a team that works together. We show respect and are accessible – to our customers and each other.

## Innovative

**We work with continuous improvements, and we are happy to challenge ourselves to find new solutions and create outcomes.**

We encourage each other to think in sustainable, new and different ways, and we want to make use of everyone's skills and innovation power.

## Reliable

**We are a reliable and stable family-run company that keeps our promises.**

With our roots in farming and with long-term thinking, we create security and clarity for both our customers and our employees.

An aerial photograph of a green tractor pulling a red harrow through a field. The field is divided into two sections by a diagonal line, with the top-left section being a lighter, more textured brown and the bottom-right section being a smoother, darker brown. The tractor and harrow are positioned in the upper-middle part of the image, moving towards the bottom-left.

# Our Offer

Agricultural Machinery  
Service & Wear parts

“

We are not farming generalists.  
We are experts in our field.

# Tillage



# Seeding



# Planting





# Proceed

Revolutionizing precision in seeding





# Seed Hawk 600-900 C

New product for no-till seeding, based on the successful concept from Väderstad CA





# Tempo K

- Coming addition to the Tempo planter family, developed specifically for the US market
- Bringing all the benefits from the Tempo series to US farmers – with unmatched precision and speed

— VÄDERSTAD —

# The world around us

---

## Challenging times for farmers

- ✓ Declining and volatile grain prices
- ✓ High input costs for farmers
- ✓ High interest rates
- ✓ Extreme weather events recent years such as heat, drought and heavy precipitation
- ✓ Less subsidies available for farmers this year in certain countries

→ Demand is weaker, and times are tougher also for us

## A changing world

- ✓ Political unrest – a war raging in Europe, and another one in the Middle East
- ✓ Cost inflation has been high, and material costs are still on a historically high level
- ✓ Climate crisis is a fact, calls for action
- ✓ Digitalization keeps increasing
- ✓ World population still growing

→ A global development that brings challenges and uncertainties, but also opportunities





# Factory expansion in Väderstad, Sweden

Annual capacity of 10 000 machines by 2027





The new US HQ office building in Wahpeton, North Dakota  
Will be finished in August this year

*Office space in Linköping, SE,  
since 2022*



*R&D office in Langbank, CA, built 2022*



*Office space in Regina, CA, since 2024*

Thank you!

<http://vaderstad.com/presskit>



Where farming starts